

The Shoprite Group is the largest South African retailer by market capitalisation, sales, profit, number of employees and customers. Since opening our first store in 1979, the Group has grown to 3 543 stores across 10 countries. Our purpose is to uplift lives everyday by pioneering access to the most affordable goods and services, creating economic opportunity and protecting our planet.



Distribution of total operations as at 31 December 2023

#### GHANA



The Group is South Africa's largest private sector employer and a leading employer in Africa with more than 160 000 employees.



in the last 6 months with 58 months of uninterrupted market share gains.



We are market leaders in distribution with 30 distribution centres.



Our Xtra Savings rewards programme is the biggest in South Africa with 29.4 million members, providing the best value on quality products.

CORPORATE



Everything we do is intrinsically linked to our core supermarket business and how we make grocery retail more affordable and accessible. Our platform thinking underpins our ambition to provide seamless engagement across physical and digital channels and leverage our scale, network and data, to create value for our customers and unlock new revenue for the Group.

## Our ecosystem of value for <u>customers</u>

customer & rewards







Medirite+

Outdoor Littleme

RED STAR

SHOPRIT R≡×

**SHOPRITE** 



UNIQ dothling by Checkers **Checkers** PEtshop **Checkers** *Hyper* | Transpharm

**Checkers** Foods House & Home





SIXTY O



pay it.off shoprite



rainmaker

Alternative income:
Retail media and financial services

**TAKE A VIRTUAL TOUR THROUGH SOME OF OUR** STORES ...



**Liquor**Shop

**LiquorShop** 





House & Home

Other adjacencies







## Our purpose

Uplifting lives every day by pioneering access to the most affordable goods and services, creating economic opportunity and protecting our planet.

## **Our strategy**

The **nine strategic priorities** that guide our daily decision-making:



## **Our values**

Our values guide our behaviour to fulfil our purpose, and they define how we do business.



## **Doing the right thing**

- Putting our customers first
- Acting ethically and with integrity
- Making a difference beyond our own doors



### **Saving to share**

- Relentlessly focusing on improving productivity and managing costs to provide our customers with the lowest prices
- Helping others where we can



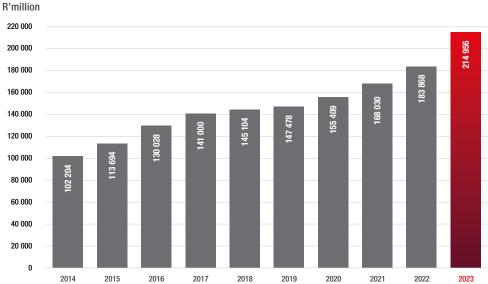
### **Developing local**

- Investing in our people
- Creating opportunities
- Embracing economic transformation
- Supporting communities where our customer needs are the biggest

# Unaudited results for the 26 weeks ended 31 December 2023

The Group's long-term performance is illustrated below through comparative sales figures as well as the share price performance over a 10-year period:

#### **Annual sales**



### **Shoprite Holdings Ltd share price**



#### **Financial highlights**

Continuing operations	Change %	Unaudited 26 weeks 31 Dec '23 Rm	Restated* unaudited 26 weeks 1 Jan '23 Rm
Sale of merchandise Trading profit Earnings before interest, income tax, depreciation and amortisation (EBITDA) Profit before income tax Headline earnings from continuing operations	13.9 10.7 10.3 3.8 7.6	121 079 6 660 10 216 4 921 3 395	106 276 6 016 9 259 4 742 3 155
* Restated for the adoption of IFRS 17: Insurance Contracts. Refer to note 2 of the condensed consolidated interim financial statements for details of this change in accounting policy (see https://www.shopriteholdings.co.za/docs/ int2024-mar2024.pdf for more).			
Performance measures			
Diluted headline earnings per share from continuing operations (cents) Dividend per share declared (cents) Trading margin (%)	7.6 7.7	621.4 267.0 5.5	577.5 248.0 5.7
Analysis per reportable segment			
Sale of merchandise			
Supermarkets RSA Supermarkets Non-RSA Furniture Other operating segments	14.6 6.2 1.7 23.1	97 517 10 606 3 975 8 983	85 084 9 987 3 909 7 296
Total continuing operating segments Hyperinflation effect Total consolidated continuing operations Discontinued operations	13.9	121 081 (2) 121 079	106 276 — 106 276 94
Total operating segments including discontinued operations	13.8	121 079	106 370

### **Contribution to total operating segments**



Supermarkets

Supermarkets

Other operating segments



87.6% Supermarkets

6.5% Supermarkets Non-RSA

1.9% Furniture

4.0% Other operating seaments

Trading profit excludes the impact of hyperinflation adjustments.