SHOPRITE - INTERIM RESULTS

JSE Code: SHP Date: 2002/02/19 Time: 09:12:07

Shoprite Holdings Limited

ISIN Code: zae000012084 Share Code: SHP

Interim results for the 6 months ended 31 December 2001 $\,$

Headline earnings growth: 28,1%

Number of outlets: 594 Group Balance Sheet

7.000			Unaudited					Audited			
R'000			31/12/01			31/12/00			30/06/01		
ASSETS		-	c 1 1	665		400	0.5.0	-	400	220	
Non-current assets				665		L 429			489		
Property, plant and equ	ıpment	Τ		795	_	L 346		Т	392		
Investments				278			210			174	
Deferred tax assets				187			709			319	
Intangible assets			•	595)		•	330)	•	372	•	
Current assets				071		1 572			535		
Inventories				856		2 377			160		
Trade and other receivables		1		205	1	L 424		1	413		
Cash and cash equivalents			906	010			527			820	
Total assets		6	595	736	6	5 001	633	6	025	129	
EQUITY AND LIABILITIES											
Capital and reserves		1	322	551	1	L 431	506	1	444	966	
Minority interest	Minority interest		47	943		41	404		41	630	
Non-current liabilities			316	736		349	059		320	298	
Interest bearing borrow	ings		2	450		21	924		2	450	
Deferred tax liabilities	S		2	918		3	937		4	483	
Provisions			311	368		323	198		313	365	
Current liabilities		4	908	506	4	1 179	664	4	218	235	
Current portion of borr	owings			_		14	304		17	374	
Other current liabilitie	_	4	908	506	4	1 165	360	4	200	861	
Total equity and liabil	ities	6	595	736	6	5 001	633	6	025	129	
Group Income Statement											
_	naudited				Ţ	Jnaud:	ited		Aud	ited	
6 m	onths to			8	6	month	ns to	12 ı	montl	hs to	
R'000	31/1	2/	01	Cha	inc	re 31	1/12/0	00	:	30/06/01	
	981 520			10,0							
Operating profit before				, ,							
exceptional items	250 33	5		37.1		182	2 639		4	06 738	
Exceptional items	-		·		31 296			(74658)			
Operating profit after	11 002					· ·				2000,	
exceptional items	291 93	7		36,5		21.	3 935		3	32 080	
Investment income	13 952	,		30,3	,	15				537	
Finance costs	16 455						145			003	
Profit before tax	289 434			31,3		220 !				614	
Tax	70 988			53,8		46				735	
Profit after tax	218 446			25,3		174				879	
Minority interest	6 313			4 5,3			476			196	
Net profit	212 133			25 6		168 8				683	
	212 133			25,6		100 (509		233	003	
Headline earnings	20 4			20 1		0.1	- 2			F 6 7	
per share (cents)	32,4			28,1		2.	5,3			56,7	
Earnings per share											
(cents) after	40.			00 0						42.0	
exceptional items	40,4			29,9		3.	1,1			43,0	
Proposed distribution											

411 1 -1						
to shareholders		0		۰ -	0.4	
(cents per share) 11,		15,8		9,5		0,5
Dividend cover (times) 2,				2,7	2	2,8
Number of ordinary shares ('00						
used for calculation of earn						
per share (*weighted average						
525 62) *		543	479	543 4	479
Group Cash Flow Statement	_				_	
	Unaud:				d Aud	
	6 months			ths to		
R'000		2/01			30/06	
Cash generated by operations	760	476	53	5 980	1 017	959
Net (finance costs) /						
investment income	(2	503)		6 571	4	319
Dividends received				-		-
215						
Dividends paid	(59	783)	(5	1 631)	(103	3262)
Cash flows from						
operating activities	698	190	49	0 920	919	231
Cash flows from						
investing activities	(283	253)	(22	5 051)	(461	484)
Purchase of property,						
plant and equipment		149)	(22	5 514)	(475	192)
Acquisition of further interes	t in					
Subsidiaries		-	(9 837)	(19	994)
Other investment activities		(104)	1	0 300	33	702
Net cash flow	414	937	26	5 869	457	747
Cash flows from						
financing activities	(470	747)	(3	2 236)	(46	521)
Proceeds on shares issued						
by the Company		_		_		277
Acquisition of treasury shares	(453	373)		_		-
Interest bearing						
borrowings repaid	(17	374)	(3	2 236)	(46	798)
Movement in cash and						
cash equivalents	(55	810)	23	3 633	411	226
Acquired through acquisition						
of subsidiary		-		_	13	700
Net movement in cash and						
cash equivalents	(55	810)	23	3 633	424	926
Segment Information						
	Unaud:	ited	Unau	dited	Aud:	ited
	6 months	s to	6 mont	hs to	12 months	s to
R'000	31/12	2/01	31/	12/00	30/06	6/01
REVENUE - by business segment						
- Supermarkets	10 612	062	9 63	4 627	19 000	529
- Furniture	369	458	35	0 374	596	200
Total revenue	10 981	520	9 98	5 001	19 596	729
OPERATING PROFIT - by business	segment					
- Supermarkets	214	315	15	2 718	361	218
- Furniture	36	020	2	9 921	45	520
Total operating profit	250	335	18	2 639	406	738
Statement of Changes in Equity						
	Unaud:	ited	Unau	dited	Aud	ited
	6 months	s to	6 mont	hs to	12 months	s to
R'000	31/12	2/01	31/	12/00	30/06	6/01
Balance at 1 July						

THE PICTICARY ICPOICES		0 0 0	_		0 ± 0	1 2/0	0 1 0
Effect of AC 135	(44	941)		(36	833)	(36	833)
Effect of adopting							
revised AC 107	67	257		58	085	58	085
As restated	1 444	966	1	314	268	1 314	268
Issue of shares by the Company		_			_		277
Acquisition of treasury shares	(274	765)			_		_
_	212			168	869	233	683
Dividends distributed							
to shareholders	(59	783)		51	631)	(103	262)
Balance at 31 December / 30 June	•	,			506	,	
Supplementary Information							
Tippe and the second se	Unaud	ited	Uı	naudi	ited	Audi	ted
6						12 months	
R'000						30/06	
1. Depreciation for the period							
2. Dividends received (included							
investment income)		_			_		215
3. Capital expenditure							
for the period	283	149		225	514	475	192
1 1 1						30/06	
4. Capital commitments	148				134		
5. Operating lease commitments						4 649	
6. Investments:		50,				1 0 12	
unlisted - at carrying value	and						
directors' valuation		878		82	210	88	174
listed - at cost	20						
- at market value					_		_
7. Contingent liabilities		859	514	4 313	3	520 859	
8. Net asset value per							
share (cents)		260			263		266
9. Total number of							
shares in issue	507	761		543	479	543	379
STATES III ISSAE	237					0.10	

As previously reported 1 422 650 1 293 016 1 293 016

- Comments on the Results
- 1. During the period under review Shoprite's turnover increased by 10% to R10,982 billion despite the fact that economic conditions in the country had not improved appreciably. This growth, however, must also be viewed in the light of the fact that the group is continuing to close or scale down under performing stores in order to achieve acceptable returns.
- 2. Shoprite's further expansion outside South Africa was intensified and continues to produce satisfactory results. The turnover of stores in these countries increased, and now constitutes more than 8% of group turnover as compared with 6% in the corresponding period in the 2001 financial year.
- 3. The operating profit of R250,3 million represents an increase of 37% as compared with the corresponding period. Should the effect of mainly foreign exchange surpluses, arising from the consolidation of foreign subsidiaries be excluded, the increase in operating profit would be a very favourable 15%. This was due, inter alia, to the better utilisation of available space, effective cost management at all levels and reduced stock shrinkage.
- 4. Net finance costs are attributable to the improvement in retail sales during November and December 2001 and the increase in the stock of imported non-food items (as a counter to the depreciation in the value of the Rand), which slowed down the stock reduction programme. The repurchase of shares from the Share Incentive Trust, as set out in paragraph 5, contributed to this.
- 5. As detailed in the circular to shareholders dated 4 October 2001, certain

transactions with the participants in the Share Incentive Trust were cancelled. Shoprite Checkers (Pty) Ltd purchased the 35 718 559 shares from the Shoprite Holdings Ltd Share Incentive Trust and now holds these as treasury shares. Shoprite's contingent liabilities decreased as a result of a partial repayment by the Share Incentive Trust of its externally financed debt.

In order to incentivise employees suitably the Board decided, after considering various alternatives, to offer these participants share options under the existing Share Incentive Trust.

- 6. Tax includes an amount of R46 million representing the utilisation of the deferred tax asset. Actual tax payable comprises mainly secondary tax on companies and tax payable by partnership concerns in the group.
- 7. Other current liabilities increased as a result of a favourable monthend. This benefit is also reflected in the increase in cash and cash equivalents.

Prospects

Food inflation is expected to increase, and the momentum in consumer spending that began to build up during the period under review will possibly level off in the next six months. It is expected, though, that the group will maintain its good results in the rest of Africa. An improvement in the value of the Rand as against other currencies may, however, result in exchange surpluses with the consolidation of foreign subsidiaries decreasing.

Dividend

The board has proposed an interim dividend of 11 cents (2000 - 9,5 cents) per share, payable to shareholders on 18 March 2002.

In terms of STRATE regulations 8 March 2002 is the last day on which shares will trade cum dividend. As from 11 March 2002 all trading of Shoprite Holdings Ltd shares will be ex dividend. The record date is 15 March 2002. The last date of registration (LDR) for certified shareholders is 15 March 2002. Certified shareholders may not dematerialise or rematerialise their shares from 1 March 2002 to 15 March 2002.

Accountability

The principal accounting policies adopted in preparing the interim consolidated financial statements comply with the South African Statements of Generally Accepted Accounting Practice and are consistent with those applied for the year ended 30 June 2001, with the exception of the following:

With the introduction of a new accounting statement (AC 135) buildings are now depreciated in terms of General Accepted Accounting Practice. As this constitutes a change in accounting policy as per AC 103, the carrying values of buildings and the related depreciation costs have been restated. The effect on the group results is set out below.

	Unaudited	Unaudited	Audited
	6 months to	6 months to	12 months to
	31/12/01	31/12/00	30/06/01
Profit before tax	4,935	4,031	8,108
Tax	_	_	_
Net profit	4,935	4,031	8,108

In accordance with the revised accounting statement (AC 107), which relates to events after the balance sheet date, the group's dividends and related secondary tax on companies (STC) are now recognised on the declaration date. The comparative figures in the interim consolidated financial statements have been restated to reflect this change in accounting policy. This change has no effect on the interim results, as the dividend paid was the same in both periods.

By order of the Board

C H Wiese J W Basson

Chairman Chief Executive Officer

Date: 19/02/2002 09:10:19 AM Produced by the JSE SENS Department

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